



NFP Acquires Hamilton Insurance Agency, Expanding Its Risk Management and Integrated Benefits Administration Capabilities

NEW YORK, December 17, 2025 — NFP, an Aon company and leading property and casualty insurance broker (P&C) and benefits consultant, today announced the acquisition of Alan J. Zuccari, Inc. dba Hamilton Insurance Agency (Hamilton), a P&C broker and benefits administration provider located in Fairfax, Virginia.

For nearly 50 years, Hamilton has been at the forefront of the senior housing and long-term care sector as one of the nation's largest independent insurance brokerage firms.

During the transition, Alan Zuccari, president, CEO and founder of Hamilton, will serve as chairman emeritus, while Joe Zuccari, executive vice president, Life and Health, will join NFP as senior vice president. Jason Zuccari will maintain his managing director title and spearhead efforts to lead the new vertical at NFP. All three leaders will report to Ethan Foxman, president of NFP's Atlantic region.

"We're thrilled to welcome Alan, Joe, Jason and the exceptional Hamilton team to NFP," said Foxman. "Hamilton's reputation for excellence in senior living and long-term care aligns perfectly with NFP's vision. Adding this team will mean even greater value and integrated solutions for existing clients in the DC metro area and well beyond."

Since 1982, Hamilton has served the DC metro area with comprehensive insurance products, risk management services, integrated benefits administration and related technology solutions. Led by the Zuccari family, the company has cultivated strong carrier relationships and developed diversified insurance programs for their robust slate of clients.

"Joining forces with NFP is an exciting next chapter for Hamilton," the Zuccaris said in a joint statement. "NFP's integrated approach and commitment to client success mirror our own values, and we're eager to leverage its scale to expand the solutions we offer to senior living and long-term care organizations."

Along with the flagship brokerage, NFP also acquired Hamilton's benefits administration technology, BeneLink Connect and risk management assistant technology tool, Electronic Risk Management Assistant.

About NFP

NFP, an Aon company, helps companies and individuals address today's most significant risk capital and human capital challenges.

With colleagues across the U.S., Canada[🌐], UK[🌐] and Ireland[🌐], and global capabilities enhanced by the Aon advantage, NFP serves a diversity of clients, industries and communities. Our collaborative team provides specialized expertise and customized solutions, including property and casualty insurance, employee benefits, life insurance, executive benefits, wealth management and retirement plan advisory.

NFP News

NFP Welcomes Tony Garcia, Senior Casualty Broker, to Its Commercial...

NFP Appoints Adam Favale to Serve as Next Head of Mergers &...

NFP Welcomes Melissa Sage

NFP today announced the hire of Tony Garcia as senior vice president, casualty broker, in its Real Estate practice.

NFP today announced the appointment of Adam Favale to executive vice president and head of mergers and acquisitions.

The industry veteran will enhance NI capabilities in delivering tailored risk management solutions



<https://www.nfp.com/about-nfp/newsroom/nfp-acquires-hamilton-insurance-agency/>

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